

NONPROFIT LEADERSHIP CONSORTIUM

Cultivating knowledge. Creating change.

- COHORT SCHEDULE -

<p>AUGUST 14TH HARRIS INTERNATIONAL</p> <p>Introductions – spend as much time as needed to really get to know each other Overview – Why are we doing this program – Collaboration Community Foundation & United Way What will success look like when we’re done Creating Vision – What is your vision for your organization?</p>	<p>SEPTEMBER 17TH – SEPTEMBER 20TH LILLY FAMILY SCHOOL OF PHILANTHROPY</p> <p>Principals & Techniques of Fundraising Maximize your fundraising success through this timeless course that teaches the tried-and-true practical skills of effective fundraising. Strengthen your fundraising abilities by learning proven fund development tools, and draft a specific fundraising plan to grow your organization. This course serves as the foundation for the rest of the curriculum.</p>	<p>OCTOBER 9TH HARRIS INTERNATIONAL</p> <p>Good News! Time Management – Scheduling your priorities Being Intentional</p> <ul style="list-style-type: none"> • Schedule • Goals • Personal Development – Accountability Partner from the Class • Employee/Volunteer Development 	<p>NOVEMBER 19TH – NOVEMBER 20TH LILLY FAMILY SCHOOL OF PHILANTHROPY</p> <p>Developing Annual Sustainability Successful fundraising is an ongoing process. As you continue to identify new donors, you also need to maintain good relations with current donors and encourage them to repeat and increase their giving. Learn and strengthen the fundraising skills that can sustain your organization including direct mail, online giving, major gifts and special events.</p>
<p>DECEMBER OFF</p>			
<p>JANUARY 8TH HARRIS INTERNATIONAL</p> <p>Good News! Being Intentional</p> <ul style="list-style-type: none"> • How Do You Think?/Thinking Bigger (Not necessarily big Price Tag) • Problem Solving Process • Becoming Solution Oriented • Positive, Encouraging, Growing Culture 	<p>FEBRUARY 18TH – FEBRUARY 20TH LILLY FAMILY SCHOOL OF PHILANTHROPY</p> <p>Developing Major Gifts Raise more money by receiving more major gifts. Consistent donors can become major donors when you effectively implement the Eight-Step Major Gifts Management Cycle. Identify and utilize your own communication strengths when meeting with donors to develop major gifts and increase your fundraising success.</p>	<p>MARCH 12TH HARRIS INTERNATIONAL</p> <p>Good News! Being Intentional</p> <ul style="list-style-type: none"> • Daily Habits/Slight Edge • My Change & Growth Needs • My Change & Growth Plans • Creating an Environment for Change & Growth 	<p>APRIL 15TH – APRIL 17TH LILLY FAMILY SCHOOL OF PHILANTHROPY</p> <p>Planned Giving Getting the Proper Start – Maximize your fundraising by asking for planned gifts. Learn how to communicate with donors about their wealth and their financial assets – not just their cash – and how a planned gift can provide them with current income, an inheritance for their heirs and a legacy through your charitable organization.</p>