Happy Camper

Community Foundation of Grant County, Indiana, Inc.

2018-2019 Annual Report

CAMP PHILANTHROPY

Generosity that'll make you want to Flaunt Your Flannel!
There’s an old saying that goes like this, “Camping is in tents; but giving is intense!” Sure, it’s a classic Dad Joke, but that doesn’t make the statement any less true; especially after the year we’ve had. This past fiscal year brought on more donors, more donations, and more grants than ever before. Donations totaling $5,725,468.28 to be exact—now, that’s intense!

The Camper’s Handbook

As we celebrate our 35th year at the Community Foundation of Grant County, we’re slowing down, gazing at the stars, pitching a tent, and, yep... even flaunting our flannel. Camp Philanthropy is our new theme in 2020 and we’re certain that this Camper’s Handbook will be a handy tool as we navigate the next year of local charitable giving.

So, why camping? Well, we know it’s not just Grant County, but somewhere along the way, this world got in a big hurry. Deadlines and timelines and long lines—they’ve all got us baptized in busy. The buzz of the crowd replaced the buzz of the bees. The smell of the exhaust replaced the smell of the campfire. The glow of the computer screen replaced the glow of the sun melting into the lake. Although it didn’t happen overnight, we gradually exchanged slow and simple for quick and complete—and we never looked back.

But, not today. Today, we’re gonna take a beat. We’re gonna breath in some fresh air and breath out a newfound calmness. Because today, it’s worth remembering that camping, like giving, doesn’t have to be complicated to be cathartic. In fact, it’s even better when it’s not.
The great thing about camping is exchanging the everyday chaos for the calm that only nature can bring. It’s the simple life. After all, isn’t simplicity the ultimate sophistication? We think so. And that’s why we have to get back to basics. Yes, our formal mission is to connect people, resources, and causes to promote sustainable impact towards the betterment of Grant County. That’s just a fancy way to say we serve donors, we serve nonprofits, and we serve as a catalyst for positive change. Simply, we serve.

We serve donors...
By offering tax-deductible giving options to donors that will forever support the causes you care about most in our community.

We serve nonprofits...
By awarding grants to the organizations with boots on the ground engaging in programs and projects that will impact the people they serve in Grant County.

We serve as a catalyst...
By addressing the ever-changing needs and opportunities of our community—and awarding grants to our current most pressing issues and worthy quality of life causes.
The great outdoors. There’s nothing quite like it. Figuring out the perfect spot to set up camp is paramount—you want to be far enough away from others that you feel like you’re on a true adventure, but close enough to the water to take a dip and watch the sunrise. Gathering kindling for the fire before the sun sets is also crucial—initially so you can cook, but later simply for warmth as the night cools down quickly by the light of the silvery moon. Food is also a necessity—but leave your cookbooks at home. If it can’t be cooked over an open fire, recipes need not apply. We’re talking no frills or fanfare, just you and your crew, one with nature. It’s that simple. And, believe it or not, giving can be just as simple. With Campsites, Campfires, and Community as our rustic business model, we help create charitable solutions that can make you a happy camper! Let us explain...
Every realtor will tell you that the best thing about any house is...location, location, location. It’s no different when it comes to pitching your tent. Campers are always searching for the perfect site—a spot by the fishing hole, a canopy of shade, or one that’s far from the noise of the city. Scoring the ideal campsite makes everything right with the world.

Imagine with me, if you will, that the Community Foundation is your charitable campsite—the best location for your generous donations. There are more than 750 community foundations in the United States, but nearly 100 are located right here in the state of Indiana! That means that the Community Foundation was selected as the perfect site to be the hub of charitable giving for Grant County. And, with over 400 unique funds, we support a multitude of local nonprofits and charitable purposes right in our own back yard.

Don’t have time to vet all of the local charities?
We can help.

Don’t want to make multiple charitable transactions?
We’ve got that covered.

Don’t know how to support your favorite charity every year with the new tax laws?
We’re an expert in that, as well.

Don’t think that the amount you’re giving could make a big difference?
We are the solution to that common thought, too. We’ve mastered the art of combining donations of every amount to make significant impact locally.

See what we mean? There’s no need to stake out a charitable campsite on your own. Because 35 years ago, a handful of Grant County adventurers arrived before dawn, mapped out the most scenic path, and pitched the Community Foundation tent. And, since that August day in 1984, we’ve been serving happy campers just like you. Think of our partnership like Yogi and Boo Boo with a fresh “pic-a-nic” basket, we are simply better together.
There’s nothing like the smell of a campfire blowing in the wind. It’s nostalgic, but also necessary. With the help of a few matches and a little luck, you’ll use your campfire to cook dinner, keep warm, and gather to tell stories, sing songs, and relax after a day of fun in the sun. So, put another log on the fire, because your campfire flames must remain ablaze for the duration of your camping adventure. Like a campfire, we believe the charity you support should be long-lasting as well—that’s the kind of assurance you’ll get with a community foundation.

We know that where you choose to give is a huge decision—that’s why you need a quality charitable campsite. But we also know that what you give should be a good investment in a sustainable organization. After all, your campsite is only as good as the campfire that sustains it. There are literally hundreds of charitable campsites in Grant County. Some are new, their campfires are still burning with the kindling from which they were started. Some campfires are mature, but only burn brightly when someone is out and about daily looking for firewood. But the Community Foundation is different—we’ve been chopping and stacking firewood for 35 years. An abundance of firewood allows us to serve our nonprofit partners through grantmaking. That’s why we reserve a cord or two of wood every year for the sole purpose of donating to those charities who diligently serve the citizens of Grant County. With the help of our donors, last year we gave back over $1.7 million through local grantmaking. We love our local nonprofits and want to help them help others—that’s how we help keep the home fires burning.
How to Build a Better Campfire

1. Split a dead limb into fragments and shave one fragment into slivers.
2. Bandage left thumb.
3. Chop other fragments into smaller fragments.
4. Bandage left foot.
5. Make structure from slivers (including those embedded in hand).
7. Light another match.
8. Repeat “a scout is cheerful” and light yet another match.
9. Apply match to slivers, add wood fragments, and blow gently into base of flames.
10. Apply burn ointment to nose.
11. When fire is burning, collect more wood.
12. Upon discovery that fire has gone out during your absence, soak wood with liquid from can labeled “kerosene”.
13. Treat face and arms for burns and relabel the can to read “gasoline”.
14. When fire is burning well, add all remaining wood.
15. When thunderstorm has passed, repeat steps 1 through 14.

P.S. Don’t try this at home... or anywhere really!
Why is eating outside so awesome? Most restaurants have outside venues these days. It’s not uncommon for us to have back patios or balconies so we can dine al fresco. Even picnics, despite the ants, are a romantic gesture. And, roasting marshmallows in a “C-shape” to avoid wind-blown smoke from the dancing orange flames is no different. (Does the “C-shape” of that seating arrangement stand for camping?) What is different about eating around the embers of a campfire is the sense of community. Like an Amish barn-raising, we’ve attended very few campground meals where our fellow outdoor enthusiasts didn’t all pitch in on the potluck. Burnt hot dogs and s’mores are a must, but add in some chili, roasted corn on the cob, and a pudgy pie and now you’re cookin’. Community Foundation leadership works in much the same way. We serve as a catalyst for positive change by leveraging the combined donations of hundreds of donors, no matter the size of the gift. Together we will accomplish so much more than we ever could alone—perhaps the “C-shape” actually stands for community.

The Community Foundation of Grant County has every tool needed to serve donors who care about our community and to serve nonprofits by making grants that benefit our community directly. That’s it. We’ve cordoned off our campsite, take really good care of it, and plan to leave it better than we found it. That’s why Campsites, Campfires, and Community is an excellent business model—a trio so good it makes you want to flaunt your flannel—as any happy camper should.
The Charitable Swiss Army Knife

If you grew up as a Scout, you were taught to always be prepared. That could mean the ability to deliver first aid, having flint on hand to start a fire, or even knowing how to tie all the knots. The Community Foundation doesn’t do any of those things, but that doesn’t mean we’re not prepared. In fact, we have a secret weapon—endowment. Endowment is like the Swiss Army Knife of charitable solutions—a tool with many options! Donors choose their charity of choice by giving through the Community Foundation. Then they get to choose what asset they’d like to use to make a significant impact. Once the donor makes a gift, the Foundation ensures that the designated cause or charity will receive the benefit. But that’s just the beginning. In order for the charity to fully leverage the donation, the Foundation invests it, so it will grow. That growth will benefit the cause or charity annually, forever. As a donor, if you’d like your donation to last a lifetime, giving to an endowment at the Community Foundation is the right tool to use. It’s a great way to ensure that your favorite charity will always be prepared.
If you’ve ever been camping, we think you’ll agree that camping days are markedly different than camping nights. It’s like you get two vacations in one! In the heat of the summer, the days are filled with sunshine, canoe trips, large-mouth bass, and sunbathing. You’re literally soaking up every bit of the summer sun that you can, hoping that time will slow down as the sun meets the water at the horizon. Yes, summer days really do slip away.

But, just as the sun sets, something miraculous happens. The night brings with it gifts of its own. HoBo dinners, toasty marshmallows, and the sound of a guitar echoing through the trees. A temperature that requires the best attire known to man—shorts and a sweatshirt—relationships stronger than your wifi, and sweet kisses under the moonlight. But, oh...those summer nights.

That’s the beauty of camping. The days are just as good as the nights. It’s like that at the Community Foundation, too. Our days are filled with the most generous people and the most deserving charitable recipients. Our work with donors helps them achieve their charitable goals and grows the community’s endowment by day. But, by night, we’re also working for Grant County. After all, we work hard for our money, we need to make sure our money works hard for us, too. That’s why we make prudent investments that are always working to multiply your original donations. While we’re busy doing our part to make the community a better place to live, work, play, and pray, our investments are seamlessly working behind the scenes as mandated by our Investment and Spending Policy. It’s truly the best of both worlds.

That’s yet another reason why we love what we do—and we hope it shows because we want you to love it, too!
We also love being data-collecting, information-gathering, number-crunching, buffalo-plaid-wearing nerds. We definitely fly our nerd flag high at 505 West Third. So, when we say that giving is in tents, we really mean it—4 tents to be exact.

Let us explain:

**DONATIONS**

$5,725,468

Last year, by day, we concentrated on working with donors to contribute CASH, ESTATE GIFTS, and IRA CHARITABLE ROLLOVERS/RMD’S. Those three tents looked like the yellow tents below.

**INVESTMENTS**

$1,078,375

But, by night…while we were doing other important community-building activities, our money was working for us. Our INVESTMENT RETURNS looked like the blue tent below.

Add it all up and that sets a record high of:

$6,803,843

in income for our 2018-19 fiscal year.

Now, that’s intense!
Endowment is a Catalyst for Growth
The Community Foundation of Grant County, Indiana, Inc.
Consolidated Financial Statement
Financial Position: Combined Balance as of June 30, 2019

**ASSETS**
Cash ................................................................................................. 464,466
Pass-Through Fund Assets ............................................................ 2,335,749
Endowment Fund Assets ................................................................. 24,303,340
Prepaid Expenses ........................................................................... 8,720
Life Insurance Cash Surrender Value ......................................... 10,954
Interfund Receivable .................................................................... 50,000
Building/Equipment/Furnishings .............................................. 247,821

**TOTAL ASSETS**
$27,421,050
LIABILITIES
Grants Payable ................................................................. $48,536
Payroll Tax Payable .......................................................... 131
Annuities Payable ............................................................. 108,763
Interfund Payable .............................................................. 50,000
TOTAL LIABILITIES ......................................................... $207,429

FUND BALANCES
Principal ................................................................. $23,016,010
Spendable ................................................................. 699,375
Change in Net Assets .................................................. 3,498,235
TOTAL FUND BALANCES ........................................... $27,213,620

TOTAL LIABILITIES AND FUND BALANCES .......... $27,421,050

Ways to celebrate this tree-mendous accomplishment:

• Have a hearty heap of flapjacks.
• Wear your brawniest buffalo plaid.
• Sport a real or fake beard.
• Take a hike in the woods.
• Yell “timmbberr!” while (gently) knocking things over.
Ways to Flaunt Your Flannel

The Community Foundation offers giving gear to suit even the most particular of giving styles. It’s important to use efficient and convenient charitable giving options. So, choose the pack that matches your charitable style and flaunt it like a brand new flannel!

**CASH/CHECK:** Cash is the easiest way to Flaunt Your Flannel and give to the Community Foundation. Mail a check or stop by the office at 505 West Third Street, Marion, IN 46952.

**ONLINE:** Credit or debit cards can be used to make online charitable donations at GiveToGrant.org.

**VENMO:** Looking for a fast and easy way to give while you’re on the go? Look for our username, GiveToGrant on the Venmo App.

**STOCKS OR BONDS:** Donating securities directly to charity allows you to deduct the full fair market value, thus avoiding capital gains tax on the appreciation. Your financial advisor can initiate this transfer for you by utilizing our simple stock transfer form located on the Giving portion of our website—GiveToGrant.org.

**IRA CHARITABLE ROLLOVER:** If you’re 70 ½ or older, meet your Required Minimum Distribution (RMD) with a direct transfer to charity, for all donations of $100,000 or less to non-donor advised funds.
CHARITABLE GIFTS OF GRAIN: This type of gift is considered an income reduction through a charitable gift of ordinary income property; plus, it allows you to avoid paying a portion of state, local, and federal income tax.

CHARITABLE BUNCHING: As a result of changes to the Tax Cut and Jobs Act of 2017, many donors have advocated “bunching” of their charitable contributions to a single year. They do this by making two years’ worth of donations to a donor-advised fund every other year. This allows the donor to itemize deductions in the year of the bunching, and then use the standard deduction in the following years. Speak with your financial advisor to determine if a charitable bunching strategy is right for you.

WILL / ESTATE / RETIREMENT PLAN / INSURANCE BENEFICIARY DESIGNATION: Anytime you have the opportunity to name a beneficiary, you can choose to name the Community Foundation. Many of our donors choose to include the Foundation as a Percentage (%) Beneficiary in their wills, estates, retirement, and insurance plans. So, don’t think that naming a charity as a beneficiary is only for the wealthy. For example, is your spouse the 100% beneficiary of your retirement fund? Perhaps that can be changed to 95% with 5% allocated to the Community Foundation. It’s just that simple! And over time, that 5% can make a significant impact in Grant County. Are there any causes you’re passionate about and would like to support with an end of life gift? This is a great way to fulfill that wish.
Matches...they make camping, and giving, a lot easier!

Once again, we’re howling at the moon about Lilly Endowment Inc!—ow, ow, ah-wooo! We cannot thank them enough for the generosity they’ve bestowed upon Grant County over the years with their Giving Indiana Funds for Tomorrow (GIFT) initiative.

We were thrilled to receive their announcement in October of 2018, that launched their 7th donation to our community foundation. Lovingly called GIFT VII, the GIFT initiative is part of Lilly Endowment’s grantmaking to strengthen Indiana communities. This has been a priority of the Endowment since the first phase of GIFT in 1990: GIFT I. The initiative’s primary aim is to help Indiana community foundations develop the philanthropic capacity to identify, prioritize, and address local opportunities and challenges.

Essentially, Lilly Endowment is encouraging Indiana community foundations to strike that coarse surface of the matchbook and light the fire that will hone our adventurous philanthropic skills and become the ultimate charitable Giving Guides for our local communities.

GIFT VII helps us do this by offering three Matches for donors of the Community Foundation of Grant County. Each option will support the ever-changing needs and opportunities of our community, but in markedly different ways.

Match #1: This Board is on Fi-ah!

For the first time ever, Lilly Endowment specifically challenged our Board Members to light their own fire. And, this isn’t the old “rubbing two sticks together” method. Oh, no. This is more of a “you provide the kindling and we’ll provide the flamethrower” method. Get this: They offered to grant us $100,000 if every Board Member donates $500 to a Community Foundation endowed fund. That’s a match of $5,000 for every $500 gift! ow, ow, ah-wooo!
Match #2: There’s nothing like a community bonfire!

Lilly Endowment Inc. has always used their donations to help leverage the generosity of local donors. And, this $700,000 gift is no different. But, it did come with a few easy instructions:

1. This gift must be used to Match every $1 donation with $2 from GIFT VII. **Ow, Ow, AH-wooo!**

2. This gift will triple donations made to Give To Grant Community Funds—funds created to support the Community Foundation’s grantmaking efforts.

   This means, a $100 gift to a Give to Grant Fund becomes $300, to address the current most pressing needs and opportunities of Grant County. It also means that a gift of $1,667 becomes $5,000! Which is exactly the amount needed to establish your very own family-named Give To Grant Community Fund which will benefit our local nonprofits for years to come! **Ow, Ow, AH-wooo!**

3. This gift must be completely Matched on or before December 31, 2020—but the Match could be extinguished long before the deadline of 12/31/20; so, act now. **Ow, Ow, AH-wooo!**

There is no doubt that a big Match can ignite a bonfire. And bonfires are no fun unless you share them with others. So, find more information about how these Give To Grant Community Funds work on pages 18 and 19 and share the Match info with your friends and colleagues.

Match #3: Childhood Poverty, you’ve met your match!

Lilly Endowment Inc. has always understood that each Indiana county has its own unique challenges—child poverty is one of the main challenges Grant County is facing. So, GIFT VII has a Match for that as well. That’s why donations made to the Thriving Families, Thriving Grant County Fund will also be Matched up to $300,000, to address child poverty. It works like this:

1. This gift must be used to Match every $1 donation with 50¢ from GIFT VII. **Ow, Ow, AH-wooo!**

2. This gift must be used to Match donations made to the Thriving Families, Thriving Grant County Fund. Thriving has a mission to build systemic solutions together as a way to decrease Grant County’s 27% child poverty rate.

   This means, a $100 gift to TFTGC becomes $150! There is up to $300,000 available in matching dollars to address child poverty. Doesn’t every family deserve a chance to thrive. **Ow, Ow, AH-wooo!**

3. This gift must be completely Matched on or before December 31, 2020. Just like the other two Matches, the Match could be extinguished at any time, so don’t delay. **Ow, Ow, AH-wooo!**

This generous $300,000 gift needs to join another $600,000 in donations for child poverty to truly meet its Match. Normally, we’d advise others not to play with Matches, but with this one...GIFT VII...those rules definitely do not apply. Find more information about the Thriving Movement on pages 26 and 27.
Nice try, Merriam! That definition is so last year, Webster! Those of us who love and support our community know that the word GLamping is actually derived from three words: Give Local Camping.

GLamping at the best charitable campsite in Grant County—the Community Foundation—is done anytime a donation benefits someone, or something, within the Grant County, Indiana borders. Every dollar donated through the Community Foundation of Grant County benefits our community in some important way.

Some donors establish named funds to benefit their favorite local charity or charitable cause. But, the most unique and transformative of our camping options is definitely our Give To Grant Community Funds. These funds allow our Board of Directors to manage the hassle and hard work for you by combining your donations with hundreds of others in order to award grants locally in much larger amounts than you could alone. No need to rough it when the Foundation’s Board has a system in place to turn any campsite into a GLampsite simply by contributing to a Give to Grant Community Fund.

Most of our funds support organizations directly, while others support specific charitable causes. Give to Grant Funds allow donors to set up camp and take part in addressing current needs in our neighborhoods, communities, and county.
Through our Community Foundation grantmaking, as the needs change, so will the grants made from these funds. No need to pack up and move to a new campsite, we’ve got you covered.

Grant County is always evolving, and the most critical issues of today will be different in 10 or 15 years—these funds will adapt to that change to make sure our compass is always facing due north. This is truly all you need for a perfect GLamping experience—it’s like sleeping under the stars with the convenience of staying at a Holiday Inn Express. We think you’ll love it as much as we do.

And right now, all gifts made to a Give to Grant Fund will be TRIPLED! So, for every $1 given, Lilly Endowment Inc. will match it with $2:

$1 + $2 = $3

So, if the eco-friendly idea of falling asleep under the stars and roasting marshmallows around a campfire appeals to you, but the reality of pitching a tent and sleeping on bumpy ground does not, then GLamping, our very own Community Foundation term, with our Give to Grant Funds, could be your answer!

HOW TO BE A HAPPY GLAMPER:

1. **Give:** Donor(s) choose to give to a Give To Grant Fund—these donations can be big or small.
2. **Grow:** We combine your donations with the donations of lots of other generous people. That really adds up.
3. **Grant:** Finally, our Distribution Committee reviews the grant applications submitted by local nonprofits outlining their needs. Our committee uses a scorecard to select the most impactful requests and then offers up grants to the nonprofit charities who serve our community—this means your $250 donation could turn into a $2,500 when added to the generosity of other donors through our annual grantmaking cycles.

Whether you like camping or not, Giving Local is the way to go. Sure, national charities have huge budgets and can market on television, radio, and in nice 4-color glossy mailings, but they rarely help you or your neighbor. That’s where the Community Foundation comes in. **When it comes to Generosity, we are your Give Local Camping Headquarters!**
Happy 35th Birthday, Community Foundation!

For the Community Foundation’s 35th birthday, we gave a gift to Grant County—an interactive mural! Hand-stained by the Community Foundation Team, with help from an amazing local artist, Allison Mast-Saathoff, we dreamt up this intentional, interactive street art—or in our case, alley art. It’s not camping, but it is in the great outdoors, right in the heart of downtown Marion, Indiana.

Located behind the Community Foundation Office, your campground hosts welcome you to enjoy this whimsical mural and hope that you will accept this gift of art as a small token of our thanks to you for the success we’ve had over these many years. We couldn’t have accomplished anything without your dedicated generosity, and steadfast love for this place we call home!

20 Daisy Leaves:
The 20 daisy leaves are a nod to the $20 Million given back to our community through our Give To Grant Community Funds.

Monarch Butterfly:
This amazing metamorphosis represents the changes the Foundation has experienced over the last 35 years—including the $5.7 Million raised through donations during our most recent fiscal year.

35 Daisies:
The world’s friendliest flower, represents every year of the Foundation’s existence. You’ve gotta stop and smell the flowers every once in a while, but watch out for those cute little bumble bees!

27 Raindrops:
Our assets have grown to a record-setting $27 Million in assets this year.

#GiveToGrant

Happy Camper
Happy Camper
Daisy Game:
We also love the ‘daisy game’—of course the final petal is ‘he loves me’!

Bicycle:
There’s no doubt that the Community Foundation is going places, thanks to the generosity of our donors.

5 Spotted Ladybug:
Ladybugs with fewer than 7 spots are considered lucky... thus we opted for 5 spots, one for each of our giving guides.

Wooden Fence:
All of these things wouldn’t be possible without a solid Board of Directors serving as our backboard and stewarding the endowment.

Polka-dotted Turtle:
The 7 polka-dots on our turtle serve as a thank you to Lilly Endowment Inc. for the 7 GIFTs that they have generously donated to the Community Foundation through the years.
Of all the paths you take in life, make sure some of them are dirt. Well, we’re certainly doing that with a new $75,000 Community Leadership Planning Grant that we received from Lilly Endowment Inc. The topic we’re garnering data on is child poverty. Grant County remains in the #1 spot in the state with the highest number of children in poverty at 27%. While this ranking is certainly not one in which we’d like to be in first place, our percentage has declined by 6% since 2015 when we stood at a solid 33%.

All this to say, we’re trekking in the right direction—Due North. Child poverty in Grant County is decreasing. Sadly, like parenting, there’s no handbook on how to tackle such a systemic problem. Whereas some community issues have solutions so common that they’re like paved roads, child poverty is one of those dirt-road challenges. It may be the road less traveled, but when it comes to our children, our future workforce, and our belief that all families truly do want to thrive, we’re determined to help make a difference. That’s why we’ve invested, along with several other funding partners, in Thriving Families, Thriving Grant County, a collective impact movement with a laser-like focus on child poverty. The combination of the data we’re collecting with this Planning Grant, along with the grass roots efforts of Thriving, will serve as our compass for the next Lilly Grant Phase: Implementation—coming in Spring of 2020.
Phase 1 of the Planning Grant included the Voices Project. This was perhaps an overzealous effort to conduct focus group interviews with 500 people who (1) are currently in poverty, (2) were once in poverty, (3) are one major life event away from a poverty situation, or (4) are serving those in poverty. We did this with the help of 50 Facilitators and 50 Recorders who were willing to invite friends within their social circles to spend an hour authentically discussing the impact poverty has on them.

The Voices Project took place over a 27-hour period of time, symbolically representing the 27% of children in poverty in Grant County. The conversations were authentic, deep, heart-breaking, and raw. And, we’d be remiss if we didn’t say there were many tears shed along the way. It’s a difficult topic. And it’s one we don’t discuss often. That’s what makes the Voices Project unique. We finally decided to go to the source and ask those who know poverty better than any leader or book might convey. It wasn’t the Indy 500 known on a racetrack with the buzz of the roaring engines. But it was an Indy 500 of sorts—one in Grant County, Indiana with 500 people who were finally invited to the table so that their booming voices could be heard.

We would ask that you follow the Community Foundation on Facebook and through the media to watch this Community Leadership Planning Grant unfold. Additional statistics will be aggregated with the data collected during our 60+ hours of recorded conversations from the Voices Project. We’ll also be visiting state and national locations that have successfully implemented programming to address systemic issues in their own communities. By learning from national experts, we’ll be able to further explore how we can effectively play a leadership role in implementing transformational initiatives—all strategies that enhance the quality of life in Grant County.

Sure, dirt roads can be rough. They’re often not even on the map. So navigating them can be treacherous. There will be bumps encountered along the way. To move forward, we’ll have to maneuver around them by taking a deep breath, going slow, and facing them together. Sure, we might kick up a bit of dust, but straight ahead the view will be clear. We’ve spent too much time looking through the rearview mirror to the dusty past. It’s time to focus on a clear, forward-moving windshield view—that’s what communities do when they’re planning for the future instead of managing the decline.
Due North: Planning Grant
4 Key Focus Areas

**Data: Analysis**
We’ve hired a data analyst to conduct a deeper analysis of current and new community data. The analyst has been guided by critical questions asked by the community stakeholders and Thriving Families, Thriving Grant County Working Groups. We’ll soon have dashboards and key indicators to help our community better understand outcomes or lack of them.

**Inspiration: Best Practices**
One of our stakeholders shared that sometimes she just “takes a drive” to learn more about the community. So, we plan to drive (or fly)...in our community and beyond. We plan to become inspired by what we learn. What’s working here? What’s working elsewhere? What can we learn from outside communities who have successfully rallied around a systemic issue?
Community Voices: Breaking Bread Project
We’ve already completed the Voices Project with 50 gatherings of over 500 participants. These small groups of community residents gathered together on the same day in multiple locations across Grant County to break bread and seek to understand one another.

Knowledge: Shared Learning
Finally, we must determine, who the experts are in the chosen focus areas locally and beyond? We will invite leaders in the field to visit our community in a shared learning experience for residents and leaders to build understanding and trust. What can we learn from the Strong Towns movement dedicated to making communities across the U.S. resilient in their effort to help others cease their fear of change? We’ll soon find out.
LIKE CAMPFIRES AND MARSHMALLOWS, We’re Better Together

When the campfire is burning bright, we can’t think of anything better than gathering together with friends from our community. Which is exactly what Thriving Families, Thriving Grant County is doing with their collective impact work. We’ve set up camp and have engaged our community in addressing local needs and opportunities specific to Grant County.

Thriving is a collective impact initiative driven by local residents, which holistically addresses childhood poverty in Grant County. Its goal is to provide opportunities for a wide range of community members to work together and co-create sustainable change in our community.

In the first year alone, Thriving saw a 1038% rate of return on the original $157,050 investment made by the nine founding funders. Those combined contributions were invested so heartily, that it brought nearly $2 Million in additional grant dollars into our community because we worked together towards one common goal...helping all families thrive.

Although we can’t imagine the Dalai Lama camping or hanging around a campfire with his friends, he did have some genius words that relate to both camping and collective impact alike: “If you think you’re too small to make a difference, try sleeping with a mosquito.” So, if you think you’re too small to make a difference in Grant County, think again. Thriving Grant County has numerous ways you can give of your time, talent, and treasure to be involved with the movement...every small effort to help someone else counts!

There are currently seven active Working Groups engaged in conversations addressing different aspects of our community from FAMILY WELL-BEING to the TALENT PIPELINE and even COMMUNITY DEVELOPMENT.

So, if you are an expert in a field addressing one of these areas, or simply have an interest in engaging in the discussion, connect with the Thriving Team for more details on how to get involved.

Additionally, we ask that you consider contributing a charitable gift towards the Thriving Families, Thriving Grant County efforts. Especially because between now and December 31, 2020, GIFT VII will allow us to match all donations up to $300,000 at a matching rate of .50¢ for every $1 donated to the Thriving Families, Thriving Grant County Fund!

You’ve set up your campsite and made a lifetime of memories in Grant County—you obviously love where you live. Make sure the next generation loves it, too—because, like campfires and marshmallows, we’re better together.

“THRIVING IS A MOVEMENT, NOT A MOMENT.”
Join A Working Group

Contact the Thriving Grant County Team by calling 765-662-0065 or connect with them by email:

**CATHY WEATHERSPOON**
Executive Director
Cathy@ThrivingGrantCounty.com

**KYLIE GERBER**
Administrative Assistant
Kylie@ThrivingGrantCounty.com
You know the bad thing about s’mores? We always want some more! Do you like s’mores as much as we do?! There’s just something about roasting a marshmallow over an open fire until it’s perfectly golden brown...or charred black, if that’s your style. Sitting under the stars while you smoosh that _ooey-gooey-goodness_ between the not-yet-melted chocolate and the cinnamon-honey graham crackers is truly amazing, right?

But, to achieve that sticky deliciousness, you have to be patient. The right campfire temperature and the tools needed to roast safely are a requirement; but it’s also preferred to have the chocolate match the identical size of the graham cracker.

That’s right. It’s a process. As they say, for best results, just follow the required steps. When you do, it’s so chocolatey, marshmallowy, graham crackery delicious, that you’ll need to repeat those steps all over again for maximum satisfaction.

Yet, some of our nonprofit partners experience an entirely different kind of satisfaction—they need s’more grants!

And because they’re smarter than your average bear, they realize how similar s’more making and grant writing really are. Although s’mores were invented in 1927, our grant requirements were just revised this past year, so you’ll want to check them out on page 29.

Whether you’re eating s’mores or winning grants, you’ll definitely keep coming back to the Community Foundation for s’more.

Complete grant guidelines can be found under Grant Writing Tips at GiveToGrant.org/Grants.
<table>
<thead>
<tr>
<th>S'more Chocolate</th>
<th>S'more Grants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before you try to start your very first campfire, confer with a camping expert. Remember, only you can prevent forest fires.</td>
<td>First-time organization applicants are required to meet with the Community Investment Manager prior to submitting an application.</td>
</tr>
<tr>
<td>Never cook over a blazing flame, you won’t get a good outcome.</td>
<td>Never ask us to fund debt, you won’t get a favorable outcome.</td>
</tr>
<tr>
<td>If your matches have been removed from your backpack, you won’t be enjoying any delicious treats by the fire tonight.</td>
<td>If an organization is found to have a revoked 501(c)(3) status with the IRS at any time during the application process, the application will not be accepted or reviewed by the Distribution Committee.</td>
</tr>
<tr>
<td>Only start one fire at a time.</td>
<td>If the organization has an open grant they will not be permitted to apply until the High 5 presentation is complete, thus closing the grant.</td>
</tr>
<tr>
<td>Not everyone can enjoy a s’more. For example, dogs!</td>
<td>The Foundation does not grant to specific political parties or candidates, profit-making enterprises, religious projects or programs that benefit a specific church, or individuals.</td>
</tr>
<tr>
<td>Always eat your entire s’more. Who would waste the chocolatey goodness?</td>
<td>The Foundation will either award full funding requested or decline complete proposals.</td>
</tr>
<tr>
<td>Of course, you need graham crackers, chocolate, and marshmallows to make a s’more, but you’ll also need firewood, matches, and skewers. The ingredients only work if you have the proper tools in which to cook them.</td>
<td>Funding for an organization’s operations is permitted as long as the proposal also requests funding for a project or program.</td>
</tr>
<tr>
<td>If less than 70% of your marshmallow gets roasted, you’re just having a chocolate, marshmallow, and graham cracker sandwich. This is also known as a campfire catastrophe.</td>
<td>After electronic reviews, any proposal that scores a cumulative 70% or below will be automatically declined due to a poor-quality proposal. That’s a grant catastrophe.</td>
</tr>
<tr>
<td>Starting a quality fire with red hot embers for optimal marshmallow roasting is no small task. So, it really wouldn’t be worth it if you only made one s’more. Invite friends over and make your investment of time well worth it.</td>
<td>Requests must be a minimum of $2,500 to respect applicants time required for proposal.</td>
</tr>
<tr>
<td>Three ingredients are required in your standard s’more fare: graham crackers, marshmallows, and chocolate. This is what we consider s’more best practices. However, occasionally, you just have to bite into the hot, melty marshmallow all by itself...we get it. Totally understandable!</td>
<td>Submit three (3) quotes for goods or services (one of which must be a local quote, if possible) with your project budget, unless your request for goods or services is for highly specialized equipment, only available through very limited national vendors—then only one quote is required.</td>
</tr>
</tbody>
</table>
Going on a Grant Adventure

When you’re not out exploring the great outdoors, you might be sitting by the glow of a nice, warm computer screen…writing a grant or scholarship application for the Community Foundation! Follow these directions to guide you through the seasons of your camping adventure and find your way to funding success!

**Scholarship Grant Cycle**
Scholarships for Grant County students.

- **Application Open:** November 1, 2019-January 31, 2020
- **Reviews:** January 31, 2020-March 20, 2020
- **Committee Meeting:** March 25, 2020
- **Offers:** April 1, 2020
- **Verification:** April 1, 2020-April 15, 2020
- **Award:** July 1, 2020
- **Checks Sent:** August 1, 2020

**Lilly Endowment Community Scholarship Program Grant Cycle**
Four year, full-tuition scholarship for Grant County graduating high school seniors.

- **Application Open:** August 1, 2020-September 13, 2020
- **Reviews:** September 14, 2020-September 28, 2020
- **Committee Meeting:** October 5, 2020
- **Announce Award:** December 7, 2020
Give to Grant Cycle
Proposals $2,500 to $10,000. Organizations also have the option of crowdfunding up to $20,000 to leverage our dollars with a matching campaign.

**Application Open:** January 20, 2020–March 25, 2020  
**Reviews:** April 1, 2020–April 13, 2020  
**Committee Meeting:** April 15, 2020  
**Announce Award:** April 17, 2020

Upstream Grant Cycle
Proposals up to $150,000 address issues determined after Lilly Planning Grant Data is released.

**Application Open:** April 20, 2020–June 1, 2020  
**Reviews:** June 8, 2020–June 22, 2020  
**Committee Meeting:** June 24, 2020  
**Announce Award:** June 26, 2020

CAPE Grant Cycle
Stay tuned for more information on this new, unfolding opportunity.

**Application Open:** September 14, 2020–October 26, 2020  
**Reviews:** November 2, 2020–November 16, 2020  
**Committee Meeting:** November 18, 2020  
**Announce Award:** November 20, 2020
“Grantmaking Tunes”

Do your grants hang low?
Do they wobble to and fro?
Can you tie them in a knot?
Can you tie them in a bow?
Can you throw them o’er your budget
like a fully funded project?
Do your grants hang low?
Fiscal Year 2018-19 Grantmaking

- Human Services ................................................. $505,157
- Scholarships ..................................................... $376,042
- Education ....................................................... $371,304
- Health ............................................................. $253,996
- Community Development ................................. $210,750
- Arts & Culture ................................................ $32,000
- TOTAL ................................................................. $1,749,249
10 Camp Philanthropy Badges Required to Earn a Campsite at the Community Foundation

A campground is as essential to your campsite, as a community foundation is to a charitable fund. That’s why, no matter what you are passionate about in Grant County, you can establish a named endowment to support that cause forever. So, it’s time to check your outdoor gear, restock your daypack, get ready to spend more time in the great outdoors—and establish your very own named endowment at the Community Foundation. Give us a call at 765-662-0065 to discuss your charitable giving goals and we’ll help you earn a generosity badge, or ten, while setting up your very own campsite. It’s simple! Let us show you how!

**1. Discuss**

Discuss your overall philanthropic goals with your family members, legal or tax advisors, and us! Always be prepared!

**2. Determine**

Determine the cause/organization that will benefit from your donations to meet the goals you support.

**3. Decide**

Decide how much you can afford to give and what way you will choose to give. It’s a great adventure!

**4. Call Us**

Call us at 765-662-0065 and we’ll create a fund agreement for your new endowment fund. This map will guide you.
Share the fund agreement with your family and your professional advisors, sign it, and return to us. In this case, you’ll want to leave a trace behind so that others can learn about your charitable goals—they may even choose to make a donation to support your fund!

Your fund is open! You may begin transferring gifts to us at any time. Make the most of your giving adventure by preparing for the challenge and learning about all the ways you can donate to your fund.

As a new fund advisor, we’ll send you an Endowed Fund Binder which will include a master copy of your signed fund agreement, along with other useful information about your fund, and the Community Foundation. This Binder will empower you to go off the grid, survive off the land, and really explore the great charitable opportunities presented to you with your newly established fund.

Review your completed gift receipts and the ongoing progress of grants awarded from your fund. We know you’ll want to see the exciting stories created by your fund, even if you’re not around a campfire.

You can expect that we’ll mail out information about your fund semi-annually, to keep you informed. That’s it...you are not only prepared for future charitable adventures, but you are also able to share your knowledge with others.
Meet Your Camp Philanthropy Specialists

The Community Foundation’s Board of Directors have big shoes to fill!

Mylon Logan, **CHAIR**
Valerie McHarry, **VICE CHAIR**
Dan Carey, **TREASURER**
Kyle Speakman, **SECRETARY**
Georgette Miller, **FORMER-CHAIR**
Dennis Banks, **BOARD MEMBER**
Keith Burke, **BOARD MEMBER**
Jackie Certain, **BOARD MEMBER**
Mike Cline, **BOARD MEMBER**
Sindu Chowattukunnel, **BOARD MEMBER**
Tom Gearhart, **BOARD MEMBER**
Marty Harker, **BOARD MEMBER**
John Jones, **BOARD MEMBER**
Dru McCoy, **BOARD MEMBER**
Kyle Persinger, **BOARD MEMBER**
Jeannie Walts, **BOARD MEMBER**

**New Members**

**ANGEL DAILEY** grew up in the Agriculture industry and studied Interior Design and Space Planning. Angel has a strong commitment to family and community. She’s a stay-at-home mother of four children and serves with numerous local nonprofit organizations. Angel’s camping advice: When smoking a fish, never inhale.

**CHRIS KENNEDY** is President and a third-generation owner of Hartson-Kennedy Cabinet Top Co., Inc. A multifaceted manufacturer of countertops and distributor of building products established in 1948 in Marion, Indiana. As a forward-thinking and deep-rooted community member, Chris leads by example in encouraging upstream progress. Chris’s camping suggestion: Trails need to be wider so people can walk while holding hands. Although there is something very spiritual about soaking in the beauty of God’s creation by yourself.

**JENNIFER LEE** gravitated to the Indiana Department of Child Services, as a Program Manager, with a longstanding passion for justice and leadership. As a certified John Maxwell Life Coach, she also works with individuals and groups who are seeking self-development through leadership. Jennifer’s camping suggestion: Too many bugs and leeches and spiders and spider webs. Please spray the wilderness to rid the area of these pests.

**ERIC MARSHALL** is the owner of Clique Creative Services with 32 years of professional experience in producing, photography, videography, graphic design, and custom framing. He is a longtime advocate for Grant County, Indiana, with extensive local nonprofit community service. Eric’s camping advice: Lint from your navel makes a handy fire starter. Warning: Remove lint from navel before applying the match.
A Message from the Board Chair

DEAR FRIENDS,

Have you ever found yourself reminiscing about the past and wondering “How did I end up where I am today”? As I age gracefully, I do think about the influences in my life, both good and bad, that have shaped me over the past 35 years. Those influences range from teachers who were positive, inspirational role models and parents who instilled a good work ethic, and to friends and colleagues who may have nudged me, intentional or not, down the right path. Either way, every one of us has been influenced by people in our past that mold us into the person we are today.

As the Community Foundation of Grant County commemorates its 35th anniversary, the individuals who formed, guided, and managed this organization since the inception in 1984 have accomplished something amazing. How does an organization that started as a taskforce in the golden age of eighties music, transform it into a $27 Million nonprofit with over $20M distributed to causes that matter in our community? It’s truly remarkable!

In the time I’ve spent as a Committee Person, Board Member, and now Board Chairman, I’ve grown to really appreciate the history of the Community Foundation. From its humble beginnings with its first $40,000 gift, the organization has seen significant growth and is ready to tackle the next 35+ years. I believe that growth is primarily due to the great influence of the volunteers, staff, and donors who make a positive difference in our community by pouring their time, talent, and treasure into making the Community Foundation of Grant County, an organization with a very bright future.

Mylon M. Logan
Board Chairman

Happy Camper
Meet your Campground Giving Guides

Brené Brown, the author of *Dare to Lead*, has taught us what it means to dare greatly, rise strong, and brave the wilderness. She tells us, “Leadership is not about titles or the corner office. It’s about the willingness to step up, put yourself out there, and lean into courage. The world is desperate for braver leaders. It’s time for all of us to step up.”

This is exactly what your Community Foundation Team does—we step up. We may not work at picturesque parks in the great outdoors or climb to the peaks of hills and mountains, but no one else in Grant County has a better view of the selfless generosity demonstrated by local donors. And, luckily, with the work we do, we don’t even have to plan around Mother Nature’s four seasons. Instead, we help happy charitable campers in all seasons of their lives—that’s how we help donors meet their philanthropic goals, help support local charities, and leave a lasting legacy.

As any experienced camper will attest, the best campground hosts know the lay of the land, can guide you toward the finest amenities, and are as passionate about the camping experience as you are. That’s our job at Camp Philanthropy! We are daring to lead you on the best philanthropic journey to suit you. We know the charitable tools that will get the job done and we love the impact that charitable giving can have on a community just as much as you do—that’s why we’re all donors, too!

These Giving Guides are waiting for you at the trailhead, armed with their List of Values from Brené Brown, to connect you with the most helpful tools for you to gear up and meet your philanthropic goals.

**DAWN BROWN**, President/Chief Executive Officer  
Courage, Respect, Vision  
Dawn@GiveToGrant.org

**SHERRI RUSH**, Chief Financial Officer  
Competence, Hope, Love  
Sherri@GiveToGrant.org

**SHELLY JONES**, Development Manager  
Authenticity, Adaptable, Intuition  
Shelly@GiveToGrant.org

**MEAGAN MATHIAS**, Community Investment Manager  
Community, Humor, Kindness  
Meagan@GiveToGrant.org

**LORETTA TAPPAN**, Office Coordinator  
Connection, Fairness, Kindness  
Loretta@GiveToGrant.org
Curious about camping?

Don’t have a tent or sleeping bag? No worries. The tents are pitched at the Community Foundation of Grant County, Indiana and the campfire is roaring. As your Giving Guides, we’ve got everything you need to flaunt your flannel and camp with ease. Stop by the office anytime to learn more about Camp Philanthropy…we can’t wait to see you!

MISSION
The mission of the Community Foundation of Grant County is to connect people, resources, and causes to promote sustainable impact towards the betterment of Grant County.

VISION
The Community Foundation of Grant County serves donors, nonprofits, and the community with the intent of building endowments to provide income for local charitable causes now and forever.

COMMITMENT
The Community Foundation of Grant County is committed to developing a permanent endowment for the community, serving donors with various interests and at various levels of giving, and assessing and responding to emerging and changing needs of the community.

We Strive to Be:
Committed to ethical behavior.
Welcoming and inclusive.
Open and collaborative.
Continuously learning and innovative.
Appreciative of our geographic boundaries.
Celebratory when we succeed.
How to pick the best flannel shirt:

1. Bright is best! You want those bears and cougars to stay away!

2. Thick flannel protects against mosquitos and cold weather (and chilly office air conditioning).

3. Big pockets for bug-spray, flashlights, band-aids, and hiking snacks (also business cards, pens, and cell phones).

Connecting People Who Care with Causes that Matter Since 1984.